**Stakeholder analysis**

**Project stakeholders** are entities that have an interest in a given project. These stakeholders may be inside or outside an organization which:

1. sponsor a project, or
2. have an interest or a gain upon a successful completion of a project;
3. may have a positive or negative influence in the project completion.

The stakeholders for this project are the people that can affect the development of this project such as the manager/board of managers, system administrators or investors. In general, a stakeholder can make us change any aspect of the software we are developing. The stakeholders can have either a direct impact or an indirect impact.

Direct stakeholders are those who are directly involved and have a certain level of authority in the company. They are usually the people who take responsibility and deal with the inside problems.

Indirect stakeholders are the entities that affect the company’s inside decisions with regulations and rules in conformity with the country’s constitution and the type of company.

In this particular case, the direct stakeholder is Ionel Susciuc who is the manager of the company and the indirect stakeholder is the county of Suceava.

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| --- | --- | --- | --- | --- |
| Stakeholder | Interest | Influence/Attitude | Contribution | Importance |
| Manager  Ionel Susciuc | Success of the company | High/positive | Money, decisions, knowledge and support | High |
| Employees | Effectiveness | Low/positive | Knowledge | Medium |
| Suceava local administration | Jobs  Tax income | Low/Neutral | ???????? | Low |

# Bibliography

1. [Stakeholder Relationship Management](http://www.stakeholdermapping.com/stakeholder-management-resources/#Books) at: <http://en.wikipedia.org/wiki/Project_stakeholder>
2. [Project Relationship Management and the Stakeholder Circle](http://www.mosaicprojects.com.au/PDF_Papers/P021_L_Bourne_Thesis.pdf) at: <http://en.wikipedia.org/wiki/Project_stakeholder>